



VIETNAM
MEDICAL AND
PHARMACEUTICAL



**Vietnam Medical and Pharmaceutical
Investment Joint Stock Company (VMPI)**

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HCMC Branch: No. 218 Tran Hung Dao, Cho Lon
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COMPANY PROFILE

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GENERAL INFORMATION

GENERAL INFORMATION

Vietnamese Name: Công ty Cổ phần Đầu tư Y tế - Dược phẩm Việt Nam

English Name: Vietnam Medical and Pharmaceutical Investment JSC

Abbreviated Name: VMPI

Business Registration Certificate and Tax Code: 0101178800

Date of Establishment: 27/09/2001

Charter Capital: VND 1,125,001,710,000

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SHARE AND SHAREHOLDER INFORMATION

Stock code: JVC

Stock Exchange: HOSE

Listing date: 21/06/2011

Number of listed shares: 112,500,171

Investor relations email: qhcd@vmpi.vn

INTRODUCTION

Healthcare is a sector that requires continuous and long-term investment, serving as a fundamental pillar for stable and sustainable social development.

Throughout more than 20 years of establishment and growth, Vietnam Medical and Pharmaceutical Investment JSC (VMPI) has remained steadfast in this mission, striving to become a leading enterprise in the distribution of medical equipment, interventional products, medical consumables, healthcare investment partnerships, technical services, diagnostic imaging centers, and related healthcare solutions.

The COVID-19 pandemic has prompted governments worldwide to place greater emphasis on upgrading healthcare infrastructure, while also raising public awareness about personal and community health. In this challenging context—where many businesses, especially those operating in the healthcare sector, have faced significant difficulties—VMPI has proactively implemented strategic restructuring. The Company has strengthened its Board of Directors and Executive Management, gradually transforming from a trading company into a specialized healthcare investment enterprise in order to overcome challenges and seize new opportunities.

With a solid operational foundation and strong relationships with distribution partners, VMPI continues to leverage its existing strengths while actively exploring and expanding into new healthcare-related business areas.

VMPI is committed to optimizing benefits for partners, customers, shareholders, and society based on the core values that guide our operations. We sincerely hope that our valued partners and customers will continue to accompany and support us on the journey ahead.

VMPI will continue striving to contribute to the development of Vietnam’s healthcare infrastructure, delivering the highest standards at the most reasonable cost, so that Vietnamese people can more easily access high-quality healthcare services.

General Director



Vu Van Toan

VISION

Become a medical investment company

MISSION

Contribute to the development of Vietnam's health sector

CORE VALUES



3T

Customer-Centric
Lean – Efficient – High Performance
Speed – Decisiveness



COLLABORATION

COLLABORATION with our suppliers



RESPONSIBILITY

RESPONSIBILITIES to the society

DEVELOPMENT MILESTONES

27/09/2001

Formerly known as Japan Vietnam Medical Instrument Co., Ltd., JVC took its first step in the healthcare industry with 5 employees and a charter capital of VND 6 billion.

2002

JVC became the exclusive distributor of **Hitachi Healthcare's** diagnostic imaging products in Vietnamese market.

2007

In the same year, JVC became the distributor of **Fujifilm**, specializing in medical film and radiography products in Vietnam.

2010

On September 27th, 2010, Japan Vietnam Medical Instrument Co., Ltd. changed our name to Japan Vietnam Medical Instrument Joint Stock Company.

2011

JVC marked our 10th successful year with our IPO on Ho Chi Minh City Stock Exchange (Stock code: JVC) on June 21st, 2011 with 24.2 million shares.

At the same time, the company's charter capital increased from VND 242 billion to VND 322 billion.

2017

Establishing Ho Chi Minh City branch and relocating the headquarter to ICON 4 Building, 243A De La Thanh Street, Dong Da District, Hanoi.

2016

JVC became the distributor of **Sakura's** CSSD products in Vietnam.

2015

Increasing charter capital to VND 1,125 billion.

2014

JVC became the distributor of **Konica Minolta's** DR, CR, medical film and medical dry film printers in Vietnamese market.

2013

Increasing charter capital from VND 354 billion to VND 568 billion, marked the 3rd successful charter capital increase.

In the same year, JVC acquired Kyoto Medical Science Co., Ltd.

2012

Increasing charter capital from VND 322 billion to VND 354 billion.

2021

JVC converts the name from Japan Vietnam Medical Instrument Joint Stock Company to Japan Vietnam Medical Investment And Development Joint Stock Company to be more relevant to the areas the company will focus on in the future.

2022

JVC became the distributor of **B.Braun** in Vietnam.

2024

JVC became the distributor of **Terumo Neuro**, and **Baixiang**.

2025

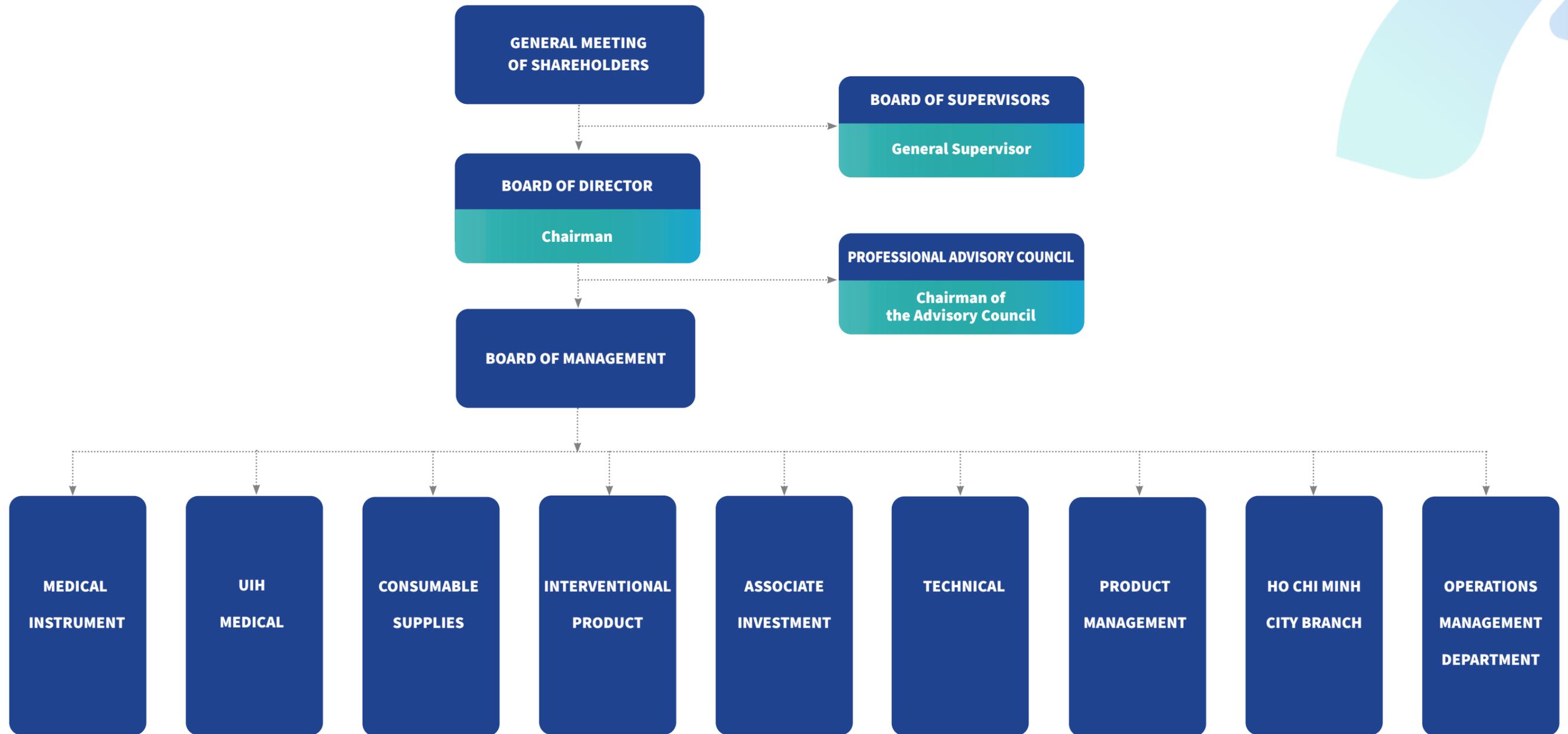
JVC became the distributor of **United Imaging** in Vietnam.

JVC expanded its business into the pharmaceutical sector and was subsequently renamed Vietnam Medical and Pharmaceutical Investment JSC (VMPI).

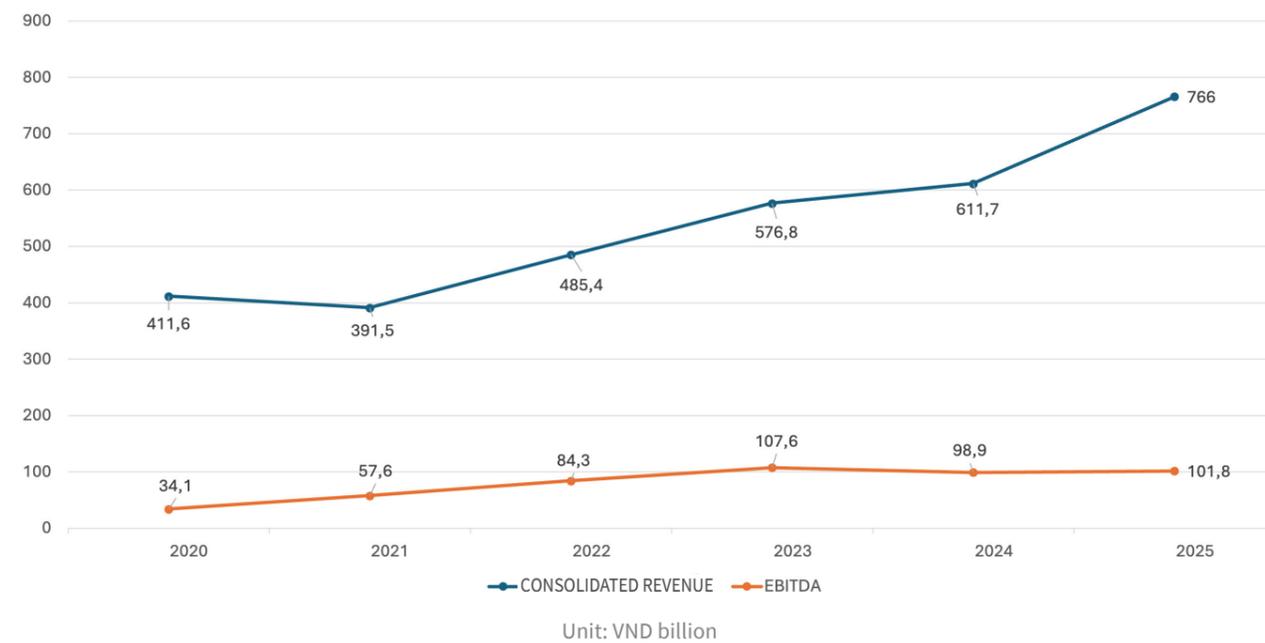
**OUR
FOUNDATION**



ORGANIZATIONAL STRUCTURE



BUSINESS RESULTS FOR THE PERIOD 2020-2025



KEY PARTNERS

The cooperation for more than 20 years is strong evidence for the good relationship between VMPI and our main suppliers such as Fujifilm, Konica Minolta, United Imaging, Terumo Neuro, B.Braun, Sakura Seiki, etc. Being selected as the exclusive distributor of these well-known firms, VMPI is highly appreciated for our market potential and capabilities in brand development, customer attraction and market expansion in Vietnam.

Our partners have been sharing strategies, actions, and resources to support VMPI in sustainably promoting our business activities. Let's follow our development path!

“Key partners highly appreciate VMPI for our market potential and capabilities.”

FUJIFILM
Value from Innovation


KONICA MINOLTA

UNITED IMAGING 


TERUMO
NEURO

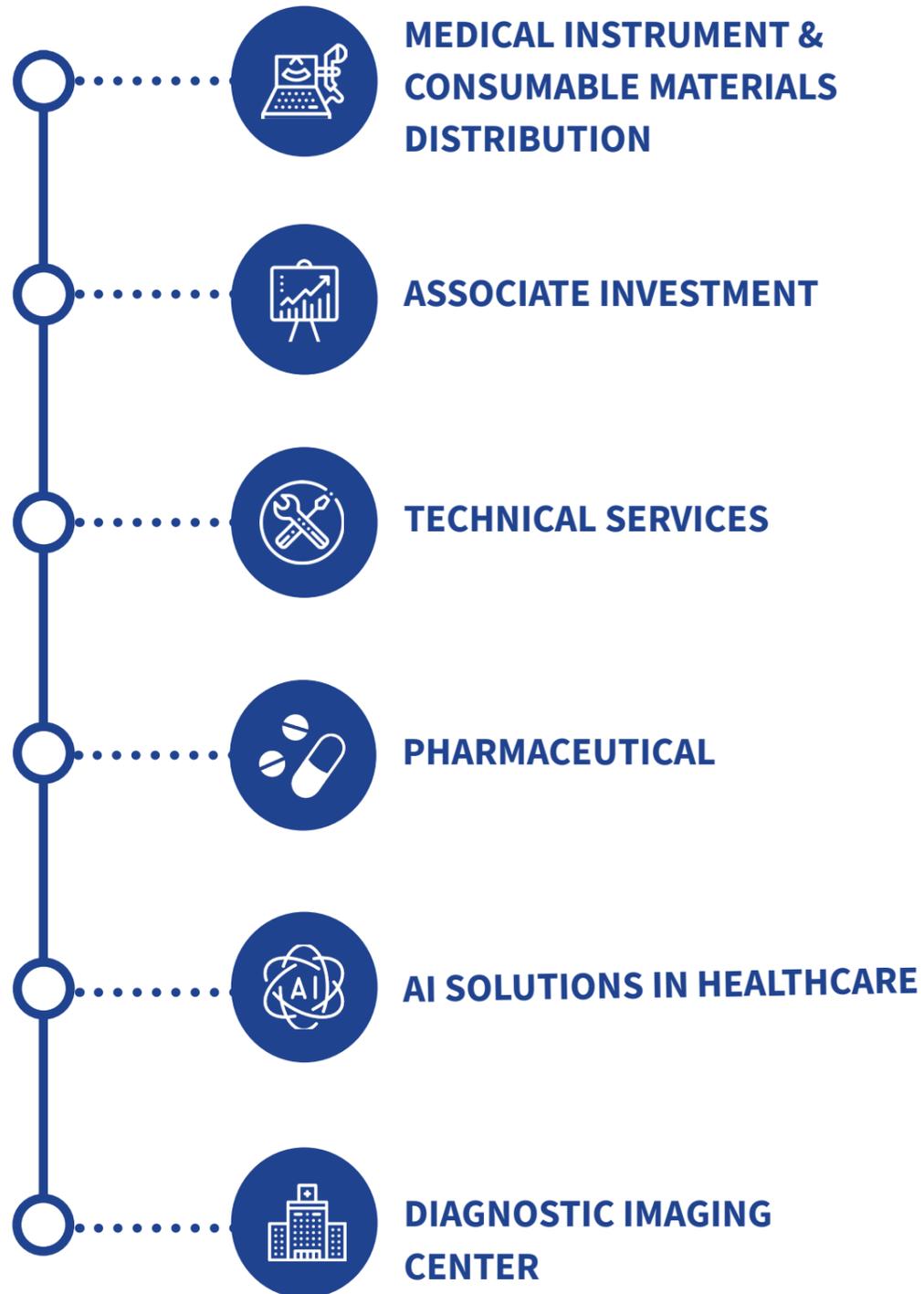
 **MicroPort™**

B | BRAUN

 **白象新技术**
BAIXIANG NEW TECHNOLOGY


SAKURA

MARKET & BUSINESS SEGMENTS



MEDICAL INSTRUMENT & CONSUMABLE MATERIALS DISTRIBUTION

MAGNETIC RESONANCE IMAGING (MRI)

Superconducting MRI system

- ECHELON Smart ZeroHelium 1.5 Tesla (Fujifilm - Japan)
- ECHELON Smart 1.5 Tesla (Fujifilm - Japan)



ECHELON Smart ZeroHelium 1.5 Tesla

Permanent MRI system

- APERTO Lucent 0.4 Tesla (Fujifilm - Japan)
- AIRIS Vento 0.3 Tesla (Fujifilm - Japan)



APERTO Lucent 0.4 Tesla

DIAGNOSTIC IMAGING DEPARTMENT

MRI 5.0 Tesla

- **uMR JUPITER** (United Imaging - China)



uMR JUPITER

MRI 3.0 Tesla

- **uMR 780** (United Imaging - China)
- **uMR Omega** (United Imaging - China)



uMR Omega

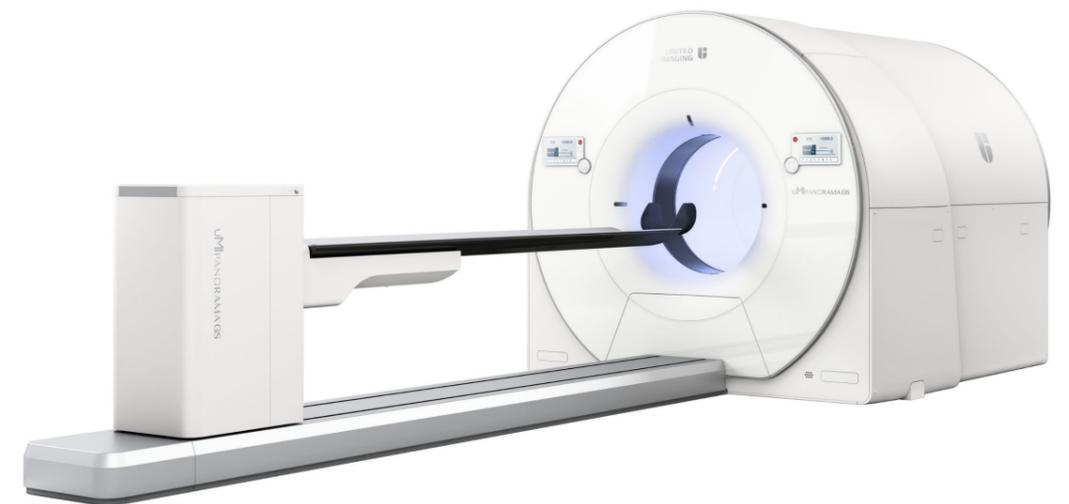
PET/CT IMAGING SYSTEM

PET/CT imaging system

- **uMI 550** (United Imaging - China)
- **uMI Panorama GS** (United Imaging - China)
- **uEXPLORER** (United Imaging - China)



Positron emission tomography (PET) imaging system uMI 550



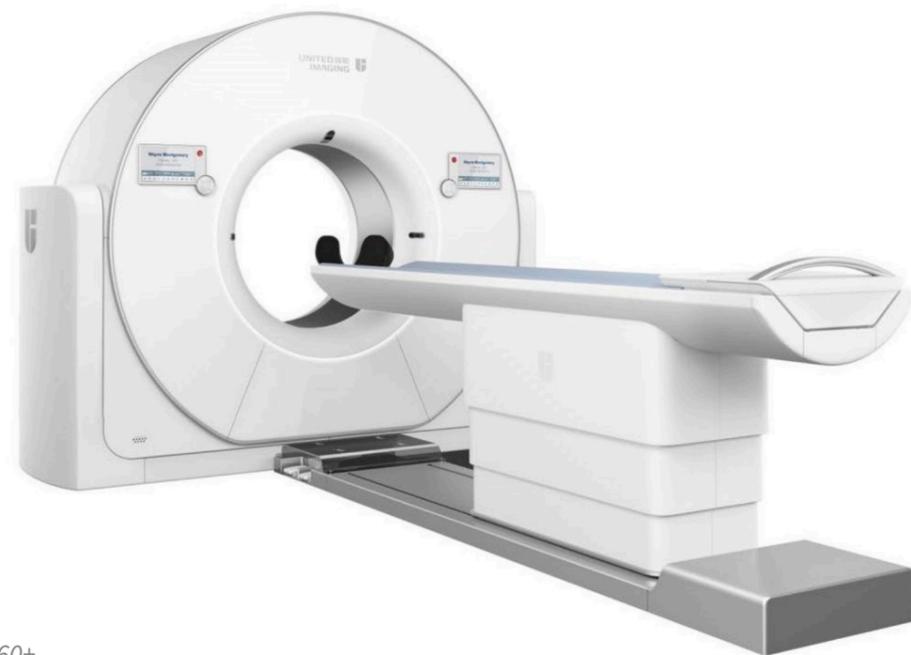
uMI Panorama GS PET CT positron emission tomography system

COMPUTED TOMOGRAPHY (CT)

- SCENARIO View (Fujifilm - Japan)
- FCT iStream (Fujifilm - Japan)
- Supria 32 (Fujifilm - Japan)
- uCT 868 (United Imaging - China)
- uCT 960+ (United Imaging - China)



SCENARIO View 128



uCT 960+

DIGITAL X-RAY SYSTEM

- uDR 566i-A/B (United Imaging - China)
- uDR 596i (United Imaging - China)
- uDR 760i (United Imaging - China)
- uDR 780i Pro (United Imaging - China)



uDR 780i Pro

MOBILE DIGITAL X-RAY SYSTEM

- uDR 380i Pro (United Imaging - China)
- FDR Nano (Fujifilm - Japan)



FDR Nano

DIGITAL SUBTRACTION ANGIOGRAPHY (DSA) SYSTEM

- **uAngio AVIVA** (United Imaging - China)



uAngio AVIVA

C-ARM DIGITAL X-RAY SYSTEM

- **uMC Reveal** (United Imaging - China)



uMC Reveal

DIGITAL MAMMOGRAPHY SYSTEM

- **Amulet Sophinity** (Fujifilm - Japan)
- **uMammo 590u** (United Imaging - China)
- **uMammo 890i** (United Imaging - China)



Amulet Sophinity

DIAGNOSTIC ULTRASOUND

- **ARIETTA 50** (Fujifilm - Japan)
- **ARIETTA 650 DeepInsight** (Fujifilm - Japan)
- **ARIETTA 650 DeepInsight x** (Fujifilm - Japan)
- **ARIETTA 750 series** (Fujifilm - Japan)
- **ARIETTA 750 DeepInsight x** (Fujifilm - Japan)
- **ARIETTA 850 DeepInsight** (Fujifilm - Japan)
- **ARIETTA 850 DeepInsight x** (Fujifilm - Japan)



ARIETTA 750 series



ARIETTA 750 DeepInsight x

X-RAY SYSTEM

Digital Radiography (DR)

- **P-41 (SKR4000)** (Konica Minolta - Japan)
- **AeroDR P-53** (Konica Minolta - Japan)
- **P-65/P-75 (SKR3000)** (Konica Minolta - Japan)
- **P-82/P-85 (tấm GIF)** (Konica Minolta - Japan)

Digital X-ray Reader (CR)

- **FCR Capsula XLII** (Fujifilm - Japan)
- **FCR Prima Tm** (Fujifilm - Japan)
- **FCR Prima T2** (Fujifilm - Japan)



AeroDR P-65/P-75



CR FCR Prima T2

CONSUMABLES SALES

As the distributor of Fujifilm and Konica's medical dry film products in Vietnam, JVC currently provides dry film products to almost all hospitals nationwide. In addition to the products from the two world-leading brands, JVC also provides customers with modern medical dry film printers, thereby offering the highest quality products and services. JVC has always been a reliable partner in providing consumables to hospitals throughout the country for more than 20 years.

26 sub-distributors
34 cities/provinces
2500 film printers

DIAGNOSTIC IMAGING DEPARTMENT



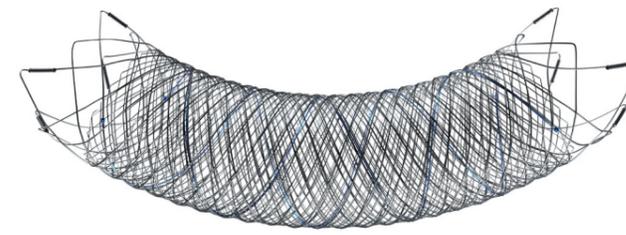
Fujifilm DI-HL medical dry film



Konica SD-Q medical dry film

INTERVENTION

- **FREDX** (Terumo Neuro/ MicroVention - France)
- **WEB** (Terumo Neuro/ MicroVention - USA)
- **Coil embolic system** (Terumo Neuro/ MicroVention - USA)



FREDX



WEB



Coil embolic system

CATHLAB

EQUIPMENT FOR INFECTION CONTROL



Comprehensive solution for CSSD focusing on washer, dryer and sterilizer

Washer

- Sink system SS-Series (Sakura Seiki - Japan)
- Ultrasonic cleaner US- 201SAN (Sakura Seiki - Japan)
- Washer Disinfector SAKURA DEKO 260K/ 260XK (Franke Medical Oy - Finland)

Dryer

- SAKURA Tube Dryer TUK-52 (Sakura Seiki - Japan)

Sterilizer

- Steam sterilizer VS - series (single door and double doors) (Sakura Seiki - Japan)
- Steam sterilizer FDV - series (single door and double doors) (Sakura Seiki - Japan)
- Steam sterilizer LUMO - series (single door and double doors) (Sakura Seiki- Japan)
- Low temperature Plasma Sterilizer FINO- series (Renosem - Korea)



SOLUTIONS AI IN MEDICAL

uAI - Comprehensive Medical Artificial Intelligence Platform from United Imaging

uAI is an advanced artificial intelligence platform developed to comprehensively support the healthcare industry, especially in imaging diagnosis and clinical management. Deeply integrated into medical equipment and software systems, uAI helps automate processes, analyze complex imaging data, and support doctors in making more accurate decisions in less time.

The platform applies deep learning models and natural language processing to understand and analyze medical

information from various sources, including images, text, and clinical data. As a result, uAI can support early detection of abnormalities, optimize treatment processes, and improve the operational efficiency of medical facilities. In addition, uAI also plays an important role in standardizing image quality between facilities, ensuring consistency and reliability in diagnosis.

With a vision towards a smart healthcare system, uAI is not only a supporting technology, but also a strategic platform to help digitally transform the healthcare industry, bringing practical value to doctors, medical staff and patients.



ASSOCIATE INVESTMENT



16 cities/provinces | **81** partners | **120** projects



VMPI's target is always to parallel company development with social prosperity

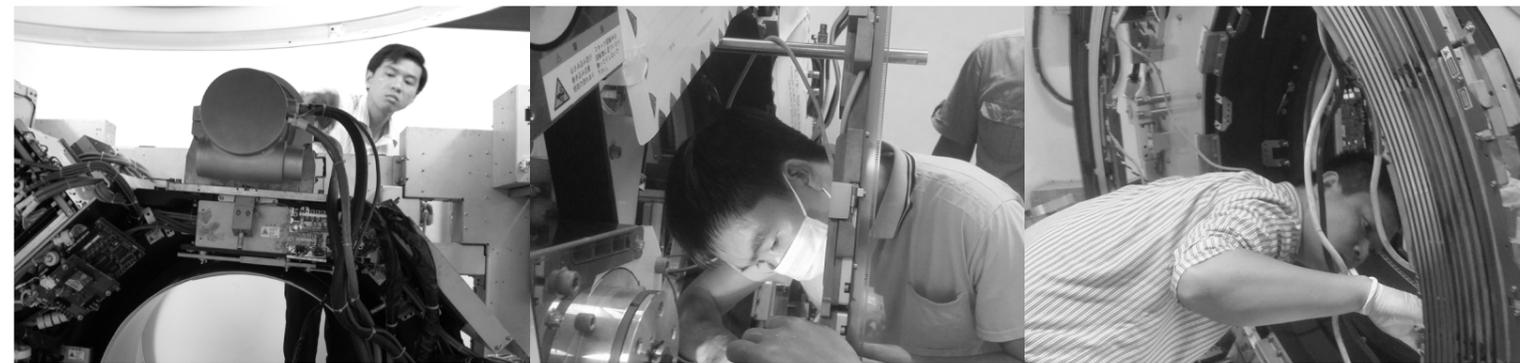


VMPI is one of the pioneers in healthcare PPP by implementing the associate investment model with many hospitals, where we fully or partially finance medical instrument investment projects by utilising our strength in high-tech medical instrument, including MRI machines, CT scanners, X-ray machines, etc.

This cooperation model not only reduces large initial investment for the hospitals but also creates access to new technology, enhancing the quality and conditions of healthcare facilities, thus bringing greater benefits to

patients, hospitals and society. VMPI's target is always to parallel company development with social prosperity.

Since 2018, VMPI has launched the Mobile computed tomography system in order to support the hospitals cooperating with us. Erroneous systems were promptly replaced to minimize the erratic interruptions of treatment processes and the expenses that may incur.



TECHNICAL SERVICES

Technical service is one of the outstanding strengths of VMPI. Since our early days, we have always regarded human resources as our biggest competitive advantage. We have built a dedicated team who are professionally trained, experienced in-house engineers.

Every year, VMPI's engineers have the opportunities to attend training workshops at our suppliers' premises and receive certificates equivalent to those of the suppliers' owned engineers - proving technical competencies.

These investments aim to fulfill our commitment to continuously improve our service quality.

VMPI can proactively and promptly respond to customer inquiries without having to wait for engineers from the manufacturers. This speeds up problem solving process, minimizes the incurring costs due to delayed intervention and ensures that customers can rest assured for choosing VMPI as their partner.

Currently, we are providing technical services such as consultancy, technical support, repair, maintenance...



30 engineers



Professional training



More than 10 years experience



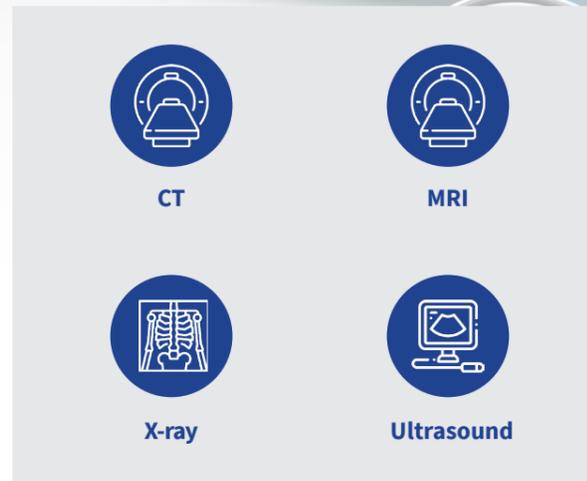
24/7 support

SPECIALIZED DIAGNOSTIC IMAGING CLINIC VIET NHAT

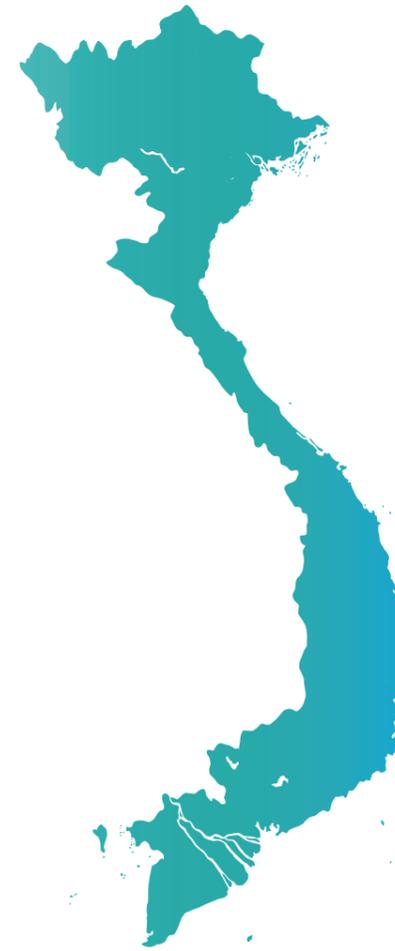
Viet Nhat Diagnostic Imaging Clinic is a unit under Vietnam Medical and Pharmaceutical Investment JSC with the responsibility to help Vietnamese people access high-class, high-quality medical services at the most reasonable cost. Since then, contributed to the actualization of making VMPI the number 1 medical technology and service infrastructure investment company in Vietnam.

Viet Nhat Diagnostic Imaging Clinic is equipped with modern machinery systems, such as a 128-slice CT-Scanner computerized tomography system, and Echelon Smart 1.5T magnetic resonance imaging system which meet the standards set by the Ministry of Health. The luxurious, spacious clinic and the attentive and dedicated service attitude of the staff will help patients always feel comfortable.

As of June 2023, Viet Nhat Diagnostic Imaging Clinic has replicated the model in 3 facilities across the country and aimed at 30 facilities in key provinces in Vietnam.



KEY CUSTOMERS



34
CITIES/PROVINCES

668
CUSTOMERS

Over more than 20 years of operation, VMPI has contributed to bringing some of the world's most advanced medical technologies to healthcare facilities across Vietnam.

Beyond equipping central and provincial hospitals, we also aim to deliver modern medical equipment to district hospitals, medical centers, and clinics. Through this effort, we seek to provide people in these communities with greater access to high-quality healthcare services, thereby gradually supporting the Government's goal of universal healthcare for all citizens.



Some typical customers

SOCIAL RESPONSIBILITY

Over the years, VMPI has constantly contributed to the advancement of national healthcare sector. In addition to connecting Japan's leading medical technology and equipment to Vietnam hospitals and healthcare sites, we are continuously promoting specialized activities: organize or sponsor conferences, scientific seminars, and training programs, as well as support professional associations and funds such as The National Radiology Congress, TB Victims Support Fund, Brighter Tomorrow Foundation, etc.

In addition, we also organize or participate in free health check-ups for people in the remote areas, blood donation, and relief for flood victims, etc.

In the future, VMPI will continue to support professional and social activities, contributing to the development of the healthcare sector as one of our core values.

“ *Contributing to the development of the healthcare sector as one of our core values.* ”



PROFESSIONAL ASSOCIATIONS

VMPI is an active member of professional healthcare associations, including:

- Vietnamese Society of Radiology and Nuclear Medicine
- Vietnamese Sub-society of Interventional Radiology (VSIR)
- Ho Chi Minh City Extended Diagnostic Imaging Conference
- Vietnamese Society of Ultrasound in Medicine
- Technologists' Society
- Vietnam Medical Equipments Association (VIMEAS)
- Hospital Directors' Club
- Vietnam Infection Control Society (VNICS)
- Vietnam Private Hospital Association
- etc

By engaging in activities of professional associations, VMPI demonstrates our commitment to reputable healthcare organizations, regularly update information, listen to feedback and better understand the current situation as well as actual demand for healthcare technology, based on which, VMPI will plan our direction in a consistent and practical manner.

